

M.M. Dillon & Co.



Firm Overview
2018

MM Dillon- Integrated Investment Bank

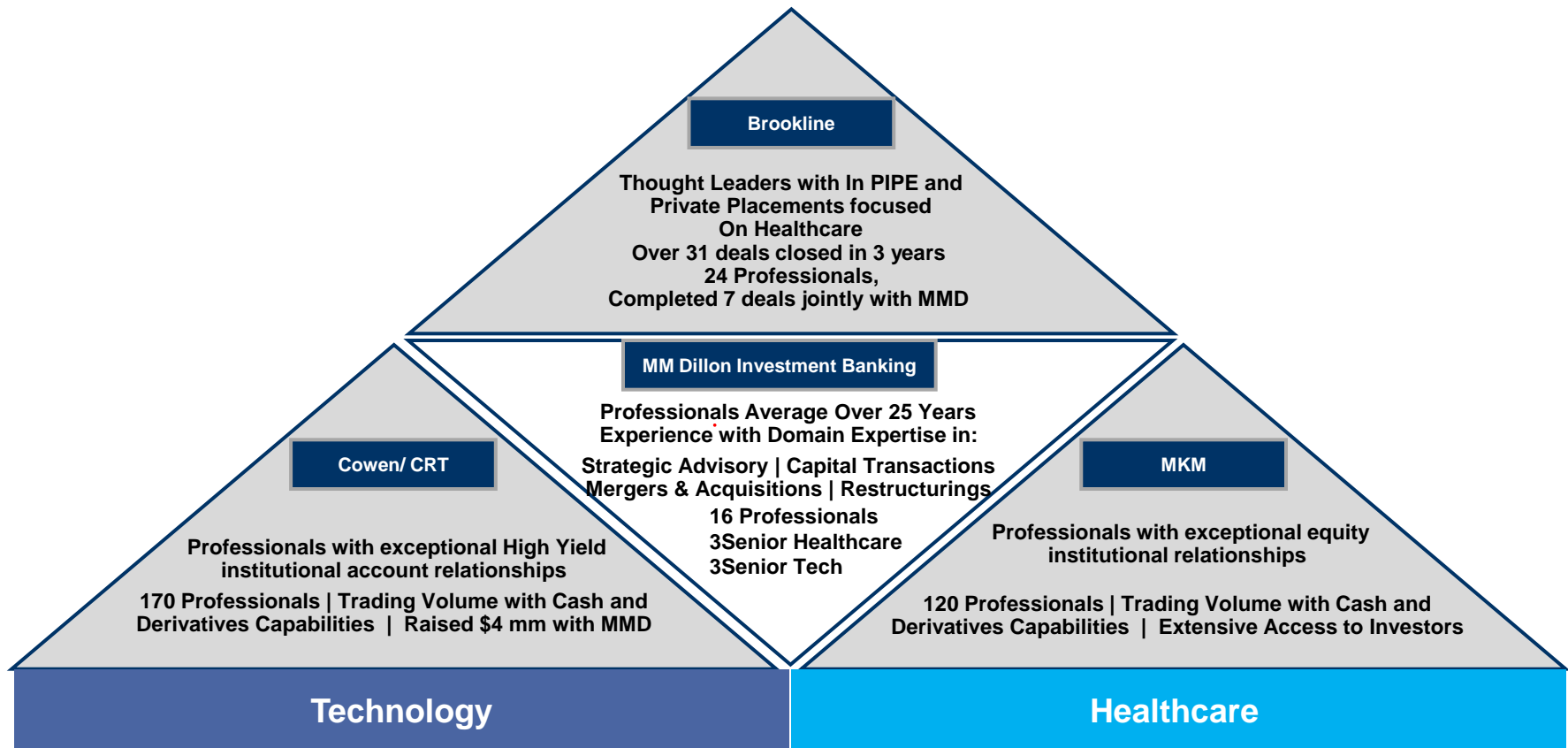
M.M. Dillon has provided for 14 years truly full service capabilities and resources across all traditional areas of investment banking and has now supplemented that capability with the addition of Brookline.

The principals of M.M. Dillon have executed an integrated model with sales, trading and research raising over \$3 billion in financings and \$4 billion in advisory deals

- **M.M. Dillon & Co. has operated as a boutique investment bank for fourteen years supplemented for the last three years by a strategic partnership with Brookline Capital Markets (previously with CRT Capital) and our Advisory Directors to provide enhanced transaction and capital markets capabilities to institutional and corporate clients**
 - **Fully integrated securities firm capability with focus on growth-oriented sectors: Technology and Healthcare**
 - **Goal is to foster long-term client relationships by delivering objective, conflict-free advice and superior execution capabilities while earning superior returns from financing and advisory fees**

- **MM Dillon core competency lies with the partners of the firm who have an average of over 30 years of experience in their respective sectors.**

M.M. Dillon- A Winning Platform for Growth Companies



M.M. Dillon- Senior Sector Expertise

MM Dillon can deliver objective and knowledgeable advice to corporate boards and investors of companies planning IPOs, mergers and restructurings

Additionally, MM Dillon can provide the same level of coordinated distribution as major bracket firms while staying on the corporate side of the table

Managing Directors

- **Mike McCarty- CEO**
 - 40 years in IB
 - Run major IB firms
 - Over 100 IPOs as lead
- **George Bickerstaff- Sector Head**
 - Dozens of corporate boards
 - Life science corporate C level
 - Vaccine depth of knowledge
- **Jeff Swarz- Biotech Lead**
 - Ranked Analyst Goldman & CS
 - Phd in Neurosciences
 - NIH Fellow in Neurovirology
- **Julia Gregory- Operating Experience**
 - Over \$1 billion raised
 - CEO of two sector companies
 - Banking experience prior
- **Joe Chiarelli- Healthcare Services**
 - 30 years in Healthcare
 - CEO of Sanuwave
 - JP Morgan Healthcare Head

Advisory Directors

- **Bob Young**
 - 40 years in Technology
 - CEO of Tessera
 - Manager of VC Fund
 - IBM Division President
- **Chad Weiss**
 - 40 years in IB
 - Group Head at B of A
 - Group Head at CIBC
 - Manager of PE Fund
- **Bob Hastings**
 - 40 Years in IB
 - Group Head at UBS
 - M&A Head at Smith Barney
- **Doug Harvey**
 - 35Years in IB
 - Debt Capital Markets at Citi
 - Debt Capital Markets Solomon

M.M. Dillon- Provides Beneficial Perspective to Issuers

Unique Five Sided Dillon Banking Approach to IPO Process

The ability of MM Dillon to provide truly proprietary advice to companies and their investors planning their deals lies in the unique collection of all five roles inside of banking that form an integrated pentagon of advice.

The parties at MM Dillon that fill each banking role with the first two traditional and the next three unique are:

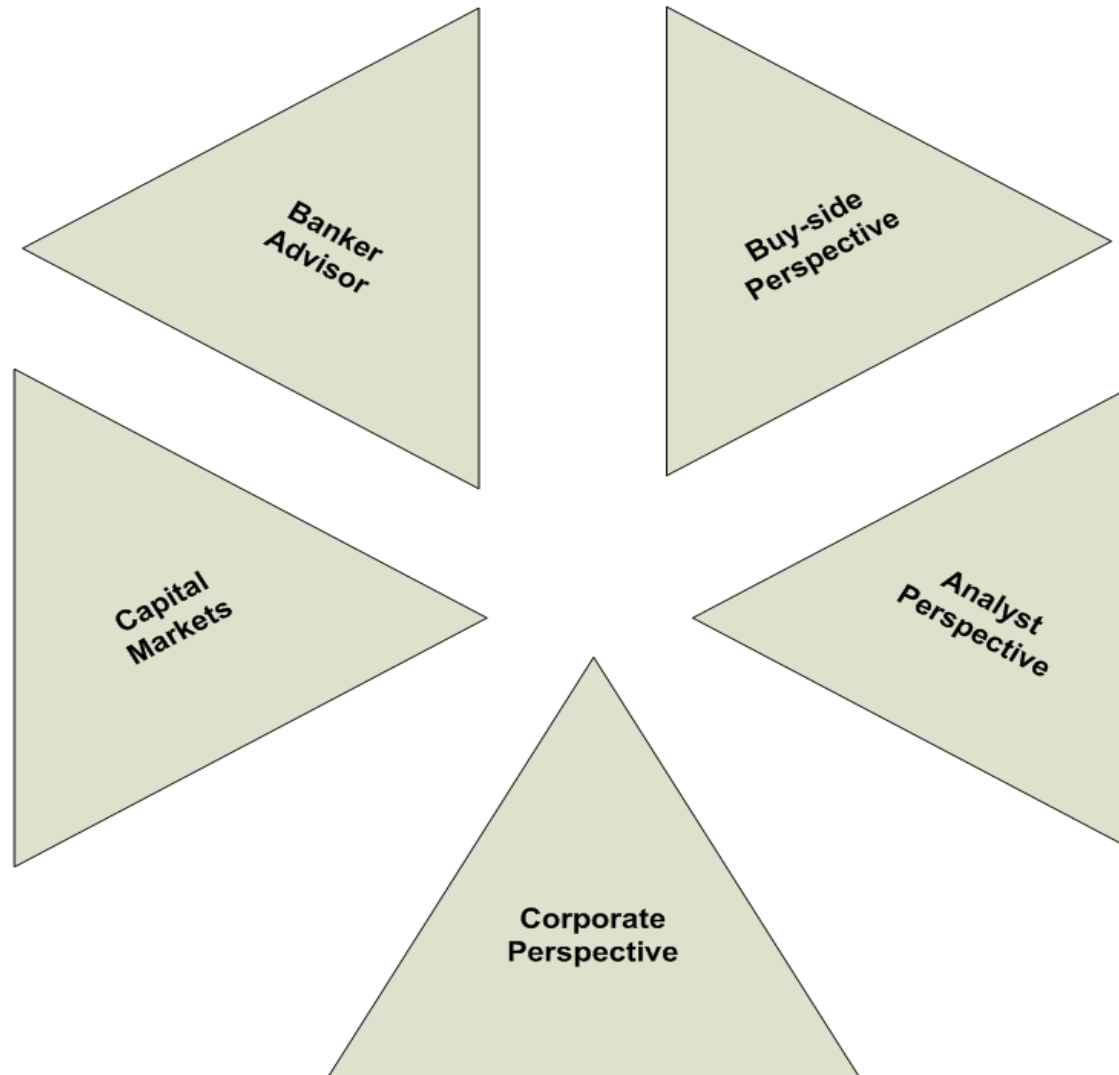
Mike McCarty- Banker Advisor

Doug Harvey- Capital Markets

George Bickerstaff- Board Perspective

Jeff Swarz- Analyst Perspective

Julia Gregory- Company Perspective



M.M. Dillon- Broad Product Capability

MM Dillon can provide truly objective advice and structure innovative solutions for its clients across all traditional areas of investment banking

We currently offer this broad capability of product offering that is not available to smaller more narrowly focused boutiques to a diverse set of corporate clients

Advisory

- **Mergers & Acquisitions**
 - Buy-Side
 - Sell-Side
 - Joint Venture
 - Shareholder Rights Plans
- **Restructuring**
 - Advisory
 - Out-of-Court Services
 - Stakeholder Representation
 - Bankruptcy Services
- **Fairness / Solvency Opinions**
- **General Advisory**
- **Expert Witness & Litigation Support**

Financings

- **Private Equity**
 - Venture, Emerging Growth and Recapitalizations
- **Private and Public Debt**
 - Investment Grade
 - High Yield
 - Convertible
 - Mezzanine
- **Public Equity**
 - IPOs
 - Follow-Ons and Secondary Offerings
 - PIPEs and RDs

M.M. Dillon- Deep Industry Domain Expertise

Two Focus Sectors: Healthcare and TMT (*Telecom, Media, Technology*) staffed by leaders in their Sectors with multiple partners in each Sector

Each investment banking sector has a complementary principal activity carried out via a traditional private equity fund with the first sector, Healthcare, already formed, funded and the first investment completed as managed by Danny Frank

Healthcare

- **George Bickerstaff of Novartis, IMS GE senior sector MD**
- **Danny Frank of Cerberus and Fidelity heads sector fund**
- **Twenty six banking transactions competed**
- **First fund investment sourced via banking**

TMT

- **Mike McCarty of Gleacher, Warburg & Dillon Read senior sector MD**
- **Twenty six banking transaction completed**
- **Two industry veterans identified to manage sector fund**

M.M. Dillon- Equity Capital Markets

MM Dillon's senior professionals bring deep public market expertise and sector knowledge to its corporate clients

- **Since 2004, M.M. Dillon and their senior professionals have led or participated in over 50 IPOs and secondary offerings, representing approximately \$30 billion in gross proceeds with over 70% as lead or co-lead manager**

- **Seasoned bankers with deep domain expertise advise clients on preparation, positioning and marketing**

- **Expertise in structuring, pricing and execution of equity offerings**
 - Access to global small-, mid- and large-cap investors
 - Interaction with a large universe of Hedge Funds
 - Deep relationship with hundreds of Private Equity Funds

Strong Private Placement, PIPE and Registered Direct Capability

MM Dillon offers its corporate clients the full spectrum of private capital solutions involving: Private Equity, Hedge Funds, Traditional Long Only Managers and High Net Worth Individuals

Traditional Private Placements

- Traditional private equity for early-, mid- and later-stage private companies
- Capital for expansion, acquisition or recapitalization
- Access to multiple investor channels: venture capital, private equity, hedge funds / crossover and strategic



PIPEs & Registered Directs

- Privately-marketed transactions for public companies
- Target investors include mutual funds and hedge funds



SPACs & Special Situations

- Special purpose investment vehicles to facilitate an acquisition of an operating company or assets
- Reverse mergers with publicly-listed shell companies, often with a simultaneous capital raise



Well-Established Middle Market Financial Advisory Franchise

M.M. Dillon's financial advisory capabilities encompass M&A, restructuring and general advisory engagements

We build long-term relationships with our clients by providing truly objective and expert advice in all assignments

We seek to serve as our clients' trusted advisor and assist them in building and realizing shareholder value

Mergers & Acquisitions

- Exclusive sales
- Buy-side advisory
- Joint venture and licensing
- Takeover defense

Fairness & Valuation

- Fairness opinions
- Portfolio valuations
- Special committee advisory

Litigation Support

- Expert Witness
- Valuation Opinions
- In-court and out-of-court services
- Solvency opinions

Restructuring Advisory

- Debtor advisory
- Creditor advisory
- In-court and out-of-court services
- Solvency opinions

M.M. Dillon & Co. Resources

- MM Dillon & Co. maintains and continues to develop an integrated investment bank in order to source and close deals

MM Dillon & Co. has on an integrated basis four categories of full service resources available to develop, execute and close deals.

Managing Directors

- Past and Current Clients and their Holders
- Universe of Total Personal Contacts
- Referrals from: Clients, Lawyers, Investors
- New Business Development Plan

The most obvious and highest utilized by all is the individual Managing Director and then the input of their Other Partners.

Other Partners

- Referrals from Their Own Network
- Expertise: Products, Industries, Past Deal Experience
- Presence and Reputation
- Advice and Counsel on Others Deals

The next level down is the combined resources of the Firm available to influence selection of Dillon as the banker of choice.

M.M. Dillon the Firm

- Broker Dealer, Regulatory Approvals and Facilities
- Name, Reputation and Past Deal History
- Products: Advisory, Financings, Restructurings
- People: Assistants, Analysts, Officers, Advisory Directors

The newest resource is the combined resources of Brookline for private financings and advisory deals

Brookline Partners

- Distribution of Equity Securities to Institutions
- Research Publishing on Companies and Markets
- Trading and Positioning of Securities
- Market Knowledge and Judgment about Trends and Demand

M.M. Dillon- US Legal Community References

M.M. Dillon's financial advisory capabilities includes multiple points of interactions with major law firms

We build long-term relationships with these law firms in restructurings, M&A and expert witness assignments

We seek to service this community as directly as our corporate clients

Counsel References

Ken Eckstein

Phil Anker

Ray Guy

Gerry Pecht

Matt Stammel

Roger Netzer

James Weingarten

Hector Gonzalez

Peter Biagetti

Phillip Hoser

Firm

Kramer Levin

Wilmer Cutler

Weil Gotshal

Fulbright (Norton Rose)

Vinson & Elkins

Willkie Farr

Williams & Connolly

Dechert

Mintz

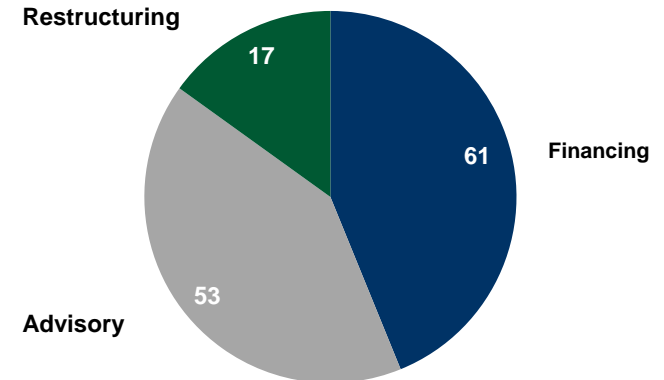
Jones Day

Fourteen Year History of Integrated IB Success

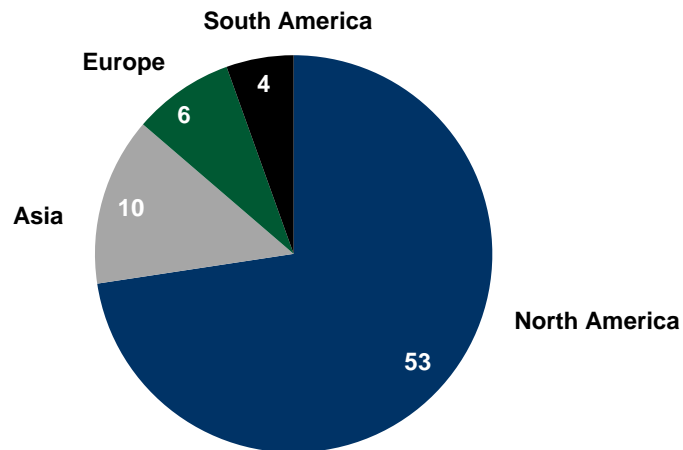
IB Revenue

- Total of 131 closed fee producing transactions
- Spread between all three major products
- IB total fees of over \$160 million since formation
- EBITDA of over \$50 mm

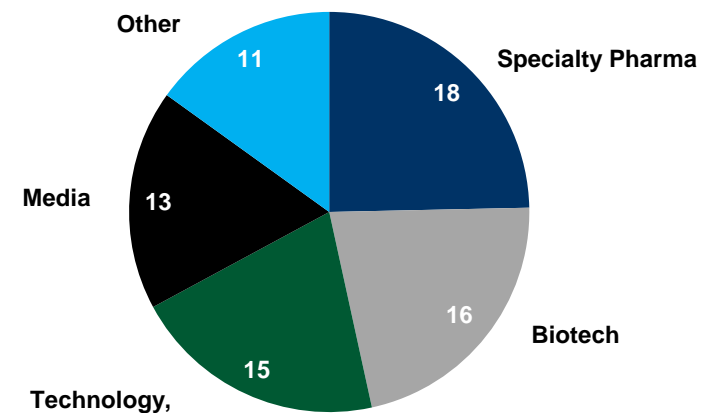
Product Focus



Geographic Focus

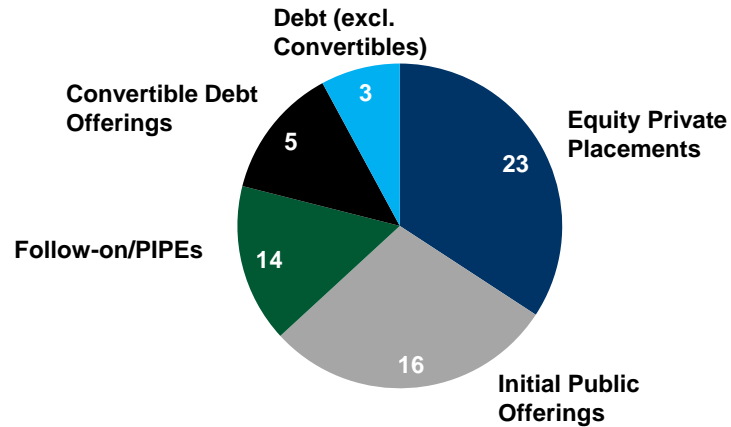


Industry Focus

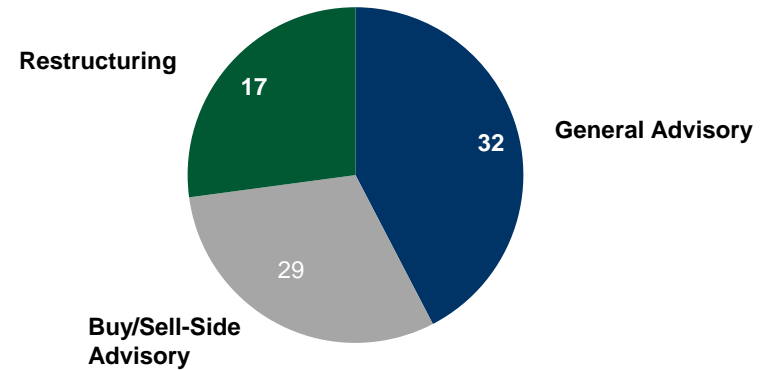


Fourteen Year History of Integrated IB Success

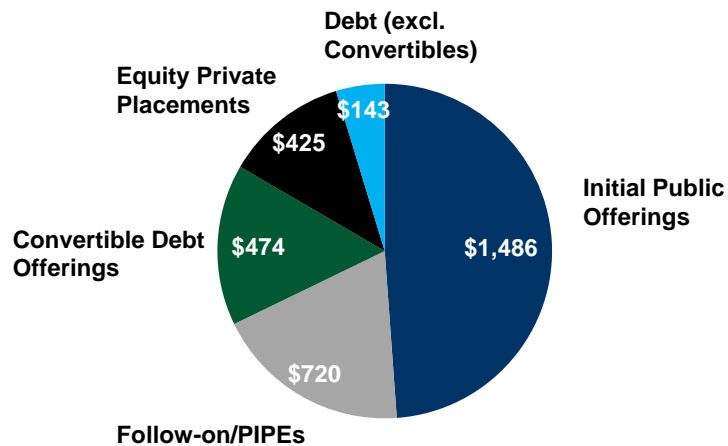
Financing (# Deals by Type)



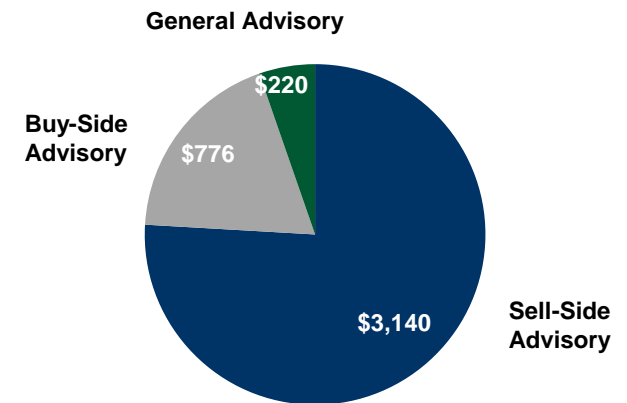
Advisory (# Deals by Type)




Financing Transaction Value



Advisory Transaction Value



Selected Financing Transactions

 <p>Akonni Biosystems</p> <p>\$7,500,000</p> <p>Series D Preferred Stock <i>Placement Agent</i></p>	 <p>\$10,304,5830</p> <p>PIPE with Warrants <i>Financial Advisor</i></p>	 <p>CareDx Your Partner in Transplant Care</p> <p>\$22,100,000</p> <p>PIPE and Preferred with Warrants <i>Placement Agent</i></p>	 <p>VERMILLION YOUR HEALTH. OUR PASSION</p> <p>\$11,000,000</p> <p>PIPE with Warrants <i>Placement Agent</i></p>	 <p>ContraFect</p> <p>\$35,000,000</p> <p>Public Offering <i>Financial Advisor</i></p>	 <p>ContraFect</p> <p>\$20,000,000</p> <p>PIPE with Warrants <i>Placement Agent</i></p>
 <p>VESTAGEN</p> <p>\$15,500,000</p> <p>Equity Private Placement <i>Placement Agent</i></p>	 <p>ambreenergy</p> <p>\$25,000,000</p> <p>Equity Private Placement <i>Placement Agent</i></p>	<p>Sea Dragon Healthcare Partners</p> <p>\$17,000,000</p> <p>Private Equity Fund <i>Placement Agent</i></p>	 <p>SPANSIONTM</p> <p>\$125,000,000</p> <p>Convertible Note <i>Placement Agent</i></p>	 <p>REVA designs that disappear</p> <p>\$24,000,000,000</p> <p>Common Stock <i>Placement Agent</i></p>	 <p>Innate Immuno therapeutics</p> <p>\$10,000,000</p> <p>Common Stock <i>Placement Agent</i></p>
 <p>SHERMEN</p> <p>\$150,000,000</p> <p>Public Offering <i>Lead Manager</i></p>					

Selected Financing Transactions



\$8,273,078

Series A Preferred Stock

Placement Agent



\$227,182,500

Initial Public Offering

Selling Group Participant



\$125,856,000

Follow On Offering

Selling Group Participant



\$5,200,000

PIPE

U.S. Placement Agent



\$5,000,000

Series A Preferred Stock

Placement Agent



\$4,353,900,000

Initial Public Offering

Co-Manager



\$16,500,000

Initial Public Offering

Co-Manager



\$102,637,500

Initial Public Offering

Co-Manager



\$77,625,000

Initial Public Offering

Co-Manager



\$18,140,100,000

Initial Public Offering

Underwriter



\$5,000,000,000

Series B Preferred Stock


Underwriter



\$10,000,000

Series B Preferred Stock

Sole Placement Agent



Undisclosed

Private Placement

Placement Agent



\$345,000,000

Convertible Senior Notes

U.S. Placement Agent



\$19,200,000

Registered Direct

Financial Advisor



\$91,547,730

Initial Public Offering

Co-Manager



\$195,443,286

Follow On Offering

Selling Group Participant



\$43,000,000

Senior Credit Facility & Preferred Stock

Sole Placement Agent



\$13,200,000

Private Placement

Joint Lead Manager



\$2,300,000

Convertible Debt PIPE

Lead Placement Agent



\$5,500,000

Registered Direct

Co-placement Agent



\$30,000,000

Revolving Factoring Line


Sole Placement Agent



\$115,000,000

Convertible Debt PIPE

Co-Placement Agent



£32,000,000

Equity Private Placement

Sole Placement Agent

Selected Advisory Transactions




In the Spin Off of


Financial Advisor



In the Minority Sale
Financial Advisor



In Bankruptcy
Financial Advisor



Financial Advisory
Financial Advisor to Unsecured



Sale to Baylor Scott
Financial Advisor

Burrup Fertilisers
In Bankruptcy
Financial Advisor




has acquired Teal Light
Financial Advisor



has acquired Allenex AB
Financial Advisor



Sale of the Business
Financial Advisor



In Bankruptcy
Financial Advisor to EFIH Creditors



In Bankruptcy
Financial Advisor to the Noteholders



In the Spin Off of

Financial Advisor to Duke



In the Spin Off of

Financial Advisor to Verizon



In the Lehman Bankruptcy
Financial Advisor to Intel

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Selected Advisory Transactions

 <p>Financial Advisory</p> <p><i>Financial Advisor</i></p>	 <p><i>Has been acquired by JDS Uniphase</i></p> <p><i>Financial Advisor to Quantasol</i></p>	 <p>Restructuring</p> <p><i>Financial Advisor</i></p>	 <p>Financial Advisory</p> <p><i>Financial Advisor to Takata</i></p>	 <p>Financial Advisory</p> <p><i>Financial Advisor to New Penn</i></p>	<p>National Patent Development Corporation</p> <p>The Merit Group</p> <p><i>Financial Advisor</i></p>
 <p>\$149,000,000</p> <p>Licensing Advisory</p> <p><i>Financial Advisor</i></p>	 <p>\$830,000,000</p> <p>Restructuring</p> <p><i>Financial Advisor to Company</i></p>	 <p>\$600,000,000</p> <p>Restructuring</p> <p><i>Financial Advisor to Debtors</i></p>	 <p><i>has acquired Westway division of</i></p>  <p><i>Financial Advisor to Sherman</i></p>	 <p>\$500,000,000</p> <p>Restructuring</p> <p><i>Financial Advisor to the Official Committee of Unsecured Creditors</i></p>	 <p><i>sold its Industrial Staffing division to</i></p>  <p><i>Financial Advisor to Arcadia</i></p>
 <p><i>sold assets of its Home Health Equipment division to</i></p>  <p><i>Financial Advisor to Arcadia</i></p>	 <p><i>sold assets of its Home Health Equipment division to</i></p>  <p><i>Financial Advisor to Arcadia</i></p>	 <p>\$600,000,000</p> <p>Restructuring</p> <p><i>Financial Advisor to Arcadia</i></p>	 <p>\$200,000,000</p> <p>Restructuring</p> <p><i>Financial Advisor to EMP</i></p>	 <p>Financial Advisory</p> <p><i>Financial Advisor and agent in debt repurchase program</i></p>	 <p>\$1,000,000,000</p> <p>Financial Advisory</p> <p><i>Financial Advisor to Underwriter Counsel</i></p>
 <p><i>completed a consent solicitation</i></p> <p>Financial Advisory</p> <p><i>Financial Advisor to EMS</i></p>	 <p>\$35,000,000</p> <p>Financial Advisory</p> <p><i>Financial Advisor to Shareholder Counsel</i></p>	 <p>\$130,000,000</p> <p>Debt Exchange</p> <p><i>Financial Advisor to Primus</i></p>	 <p>Warrant Exchange Offer</p> <p><i>Dealer Manager to ATS</i></p>	 <p>\$2,000,000,000</p> <p>Financial Advisory</p> <p><i>Financial Advisor to Majority Equity Holder</i></p>	 <p><i>has acquired</i></p> <p><i>S.A. Leão e Irmãos Açúcar Alcool</i></p> <p><i>Financial Advisor to Brazil Ethanol</i></p>

Selected Restructuring Experience

 <p>Restructuring</p> <p><i>Financial Advisor</i></p>	 <p>Restructuring</p> <p><i>Financial Advisor to the Acquirer of Distressed Assets</i></p>	<p>Healthcare Services Company</p> <p>Restructuring</p> <p><i>Financial Advisor to the Debtors</i></p>	 <p>\$830,000,000</p> <p>Restructuring</p> <p><i>Financial Advisor to the Company</i></p>	 <p>\$600,000,000</p> <p>Restructuring</p> <p><i>Financial Advisor to the Debtors</i></p>	 <p>\$500,000,000</p> <p>Restructuring</p> <p><i>Financial Advisor to Official Committee of Unsecured Creditors</i></p>
 <p>\$27,000,000</p> <p>Debt Restructuring</p> <p><i>Financial Advisor to the Company</i></p>	 <p>\$200,000,000</p> <p>Restructuring</p> <p><i>Financial Advisor to the Company</i></p>	 <p>Financial Advisory</p> <p><i>Financial Advisor and agent in debt repurchase program</i></p>	 <p>\$1,000,000,000</p> <p>Financial Advisory</p> <p><i>Financial Advisor to Underwriter Counsel</i></p>	 <p>\$35,000,000</p> <p>Financial Advisory</p> <p><i>Financial Advisor to the Shareholder Counsel</i></p>	 <p>\$130,000,000</p> <p>Debt Exchange</p> <p><i>Financial Advisor to the Company</i></p>
 <p>\$2,000,000,000</p> <p>Financial Advisory</p> <p><i>Financial Advisor to the Majority Equity Holder</i></p>	 <p>\$50,000,000</p> <p>Distressed Refinancing</p> <p><i>Financial Advisor</i></p>	 <p>Financial Advisory</p> <p><i>Financial Advisor</i></p>	 <p>\$20,000,000</p> <p>Financial Advisory</p> <p><i>Financial Advisor to the Board of Directors</i></p>	 <p>Financial Advisory</p> <p><i>Financial Advisor</i></p>	 <p>\$2,700,000,000</p> <p>Financial Advisory</p> <p><i>Financial Advisor to the Asbestos Insurers</i></p>
 <p>Financial Advisory</p> <p><i>Financial Advisor</i></p>	 <p>\$57,200,000</p> <p>Solvency Opinion</p> <p><i>Financial Advisor to the Board of Directors</i></p>	 <p>\$20,000,000,000</p> <p>Restructuring</p> <p><i>Financial Advisor to the Official Committee of Equity Holders</i></p>	 <p>\$16,800,000,000</p> <p>Restructuring</p> <p><i>Financial Advisor to the Ad Hoc Committee of Equity Holders</i></p>	 <p>\$80,000,000</p> <p>Solvency Opinion</p> <p><i>Financial Advisor to the Board of Directors</i></p>	 <p>Financial Advisory</p> <p><i>Financial Advisor</i></p>

Contact Information

M.M. Dillon & Co.

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M.M. Dillon & Co.
One Sound Shore Drive
First Floor
Greenwich, CT 06930
Tel: (203) 569-6800

www.mmdillon.com